

# **Results for year ended 30 September 2018**

The specialist asset manager focused on a more sustainable economy







- Highlights
- Business update
- Financial update
- Background to the Company

lan Simm Founder & Chief Executive

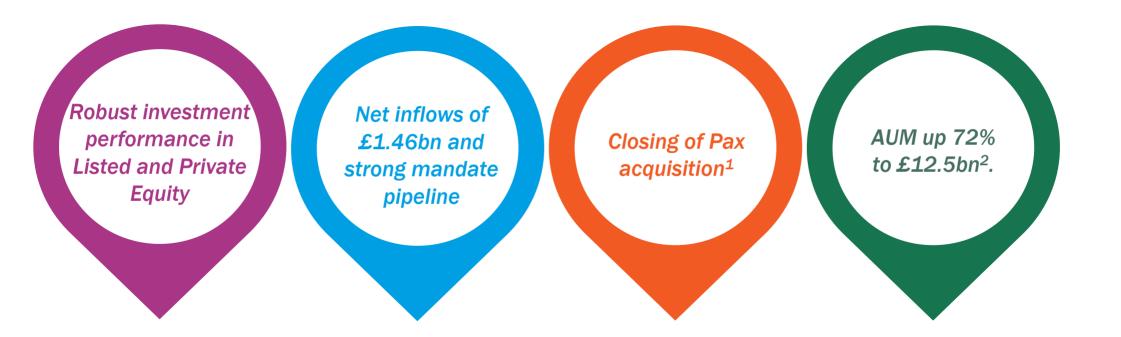


**Charlie Ridge** Chief Financial Officer





# 2018 highlights



<sup>1</sup>On 18 January 2018 Impax Asset Management Group plc acquired Pax World Management LLC (Pax). <sup>2</sup>As at 30 September 2018. Assets under advice represent ~3% of total AUM.



# Financial performance<sup>1</sup>

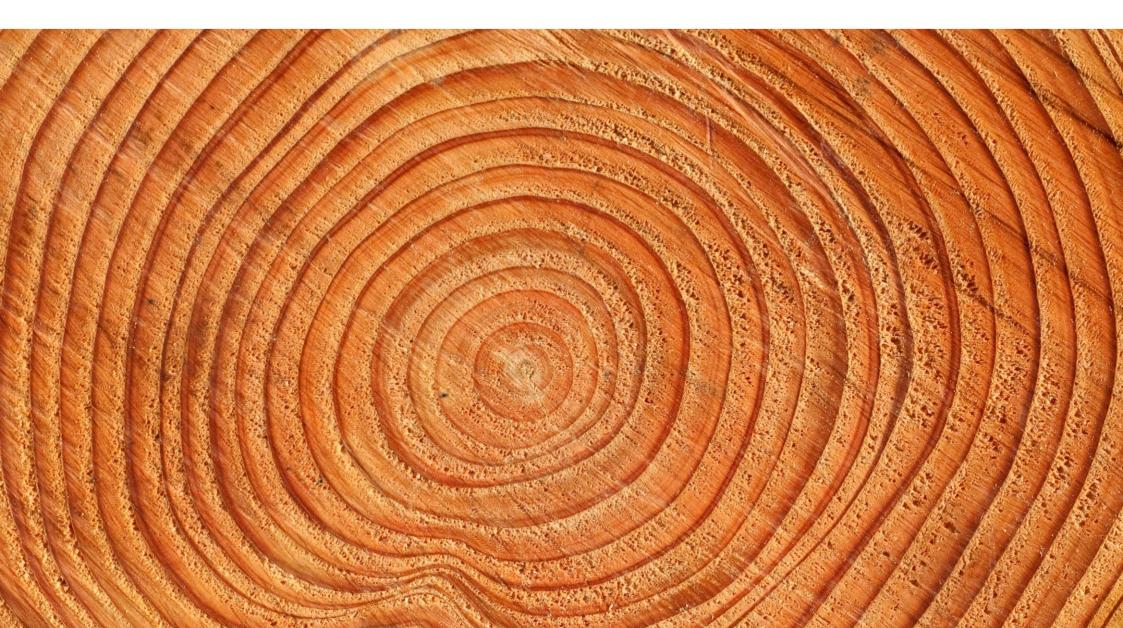
	2018	2017	CHANGE
Assets under management <sup>2</sup>	£12.5bn	£7.3bn	72%
		600 7.00	1010/
Revenue	£65.7m	£32.7m	101%
Adjusted operating profit	£20.0m	£9.3m	114%
Adjusted profit/(loss) before tax	£19.2m	£8.7m	120%
Adjusted diluted earnings per share	12.4p	5.9p	110%
Shareholders' equity	£52.6m	£35.6m	48%
Interim dividend per share	<b>1.1</b> p	0.7p	57%
Dividend per share	3.0p <sup>3</sup>	2.2p	36%
Special dividend per share	<b>2.6</b> p	-	-

These results refer to "Impax NH" for the business previously known as Pax World Management LLC (and acquired by the Company on 18 January 2018) and "Impax LN" for the remainder of the Company'.

<sup>1</sup>Adjusted results are shown after removing the effects of non-recurring acquisition costs, ongoing amortisation of intangibles acquired, one-off tax credits and mark-tomarket effects of National Insurance on equity award schemes. A reconciliation of the International Financial Reporting Standards (IFRS) and adjusted KPIs is provided in note 5 of the financial statements. <sup>2</sup>Assets under management and advice. <sup>3</sup>Proposed.



# **Business update**



# Impax Asset Management - overview

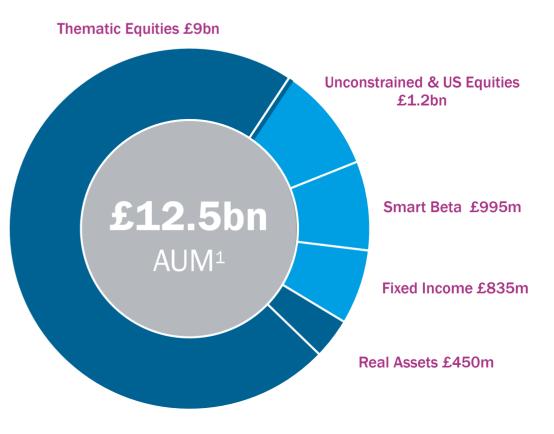
- Specialist manager, 20 years' experience
- 52 investment team members (UK, US, HK)
- Global distribution and client relations
- High quality investment solutions for institutional and individual investors
- Partnership approach with clients



Strategy and Governance







London managed // US managed<sup>2</sup>

<sup>1</sup>As at 30 September 2018. Assets under advice represent ~3%. Total of asset classes may differ due to rounding. <sup>2</sup>US managed AUM refers to Pax World Funds. Impax acquired Pax World Management LLC on 18 January 2018. Company and AUM history includes private equity/sustainable property funds, and advisory accounts which are not included as part of Impax's GIPS compliant business. This information is presented as supplemental to the Annual Disclosure Presentation which can be found at the back of this presentation.



# Listed equities (Impax LN) : investment performance (USD)

STRATEGIES		1 YEAR	3 YEARS	5 YEARS	
Specialists	Active	4.7	15.6	9.1	
FTSE ET100 INDEX	BENCHMARK	0.4	11.7	6.7	
Leaders	Active	5.7	15.0	8.7	
FTSE EOAS INDEX	BENCHMARK	5.5	16.0	9.2	
Asia-Pacific	Active	-1.0	11.7	9.3	
FTSE EOAP COMPOSITE INDEX	BENCHMARK	3.3	10.4	5.1	
Water	Active	7.2	16.4	11.3	
FTSE EO WATER TECHNOLOGY INDEX	BENCHMARK	4.8	13.4	10.5	
Food & Agriculture	Active	4.1	10.5	6.7	
MSCI ACWI AGRICULTURE AND FOOD CHAIN INDEX	BENCHMARK	3.2	6.4	5.3	
Global Opportunities	Active	17.0	15.8	-	
MSCI ALL COUNTRY WORLD INDEX	BENCHMARK	9.8	13.4	10.7	

Past performance of a strategy is no guarantee as to its performance in the future. The value of investments can fall as well as rise and you may get

**back less than you have invested**. All numbers show annualised returns. All data is in USD as of 30 September 2018. Composite figures are presented gross of management fees and include the reinvestment of all income. MSCI index is total net return (net dividend reinvested). Source: FactSet/WM Reuters. FTSE ET is a combination of FTSE ET100 and FTSE ET50 indices. FTSE ET50 data is from since inception to December 2013 and FTSE ET100 data from January 2014 onwards. FTSE index is total return (gross dividend reinvested). FTSE EO AP Composite is a custom made benchmark made up of 80% FTSE EO Asia-Pacific ex-Japan and 20% FTSE EO Japan rebalanced monthly. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with the Global Investment Performance Standards (GIPS)®. Further information on composite data is available on request. Reference should be made to the Annual Disclosure Presentation which can be found at the back of this presentation.



# **Global Opportunities strategy**

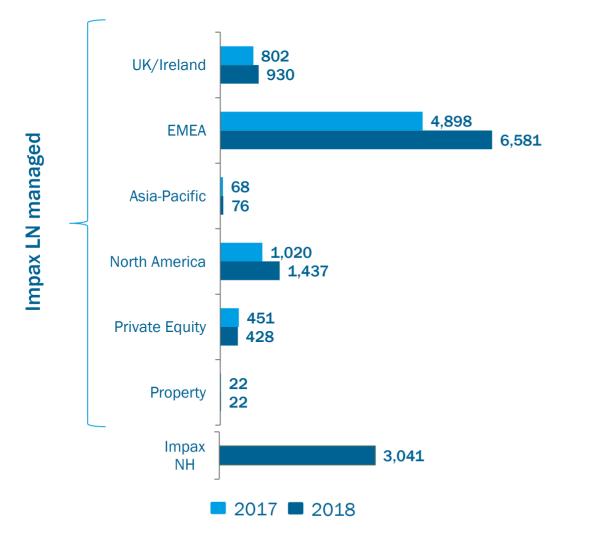
- Investing across the transition to a more sustainable global economy
- Broader approach than Thematic Equity strategies (ca.25% overlap with Leaders)
- Targeting MSCI ACWI + 250 bp annualised, gross of fees, measured over 5+ years
- 35 45 stocks; expected turnover 20% p.a.
- Seeded in December 2014; AUM of \$404m
  by 5 December 2018.



Past performance is no guarantee as to performance in the future. The value of investments can fall as well as rise and you may get back less than you have invested. Note that the strategy composite includes one portfolio. All data is in USD as of 30 September 2018. Composite figures are presented both gross and net of management fees and include the reinvestment of all income. MSCI index is total net return (net dividend reinvested). Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with the Global Investment Performance Standards (GIPS)®. Further information on composite data is available on request. Reference should be made to the Annual Disclosure Presentation which can be found at the back of this presentation.



# AUM growth in Europe and North America – breakdown by client domicile (£m)



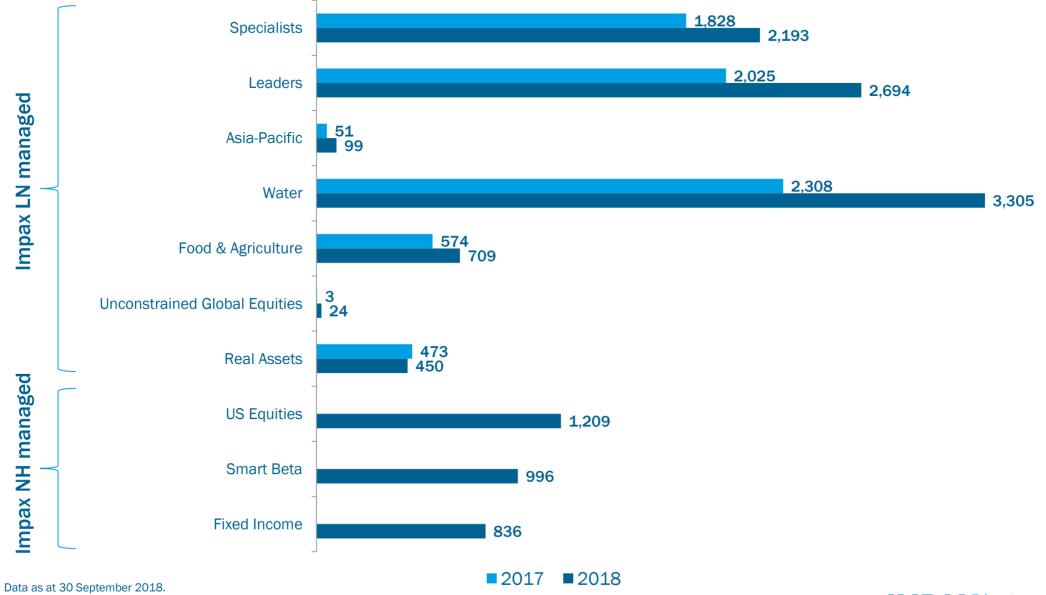
## **PRINCIPAL FUNDS/PARTNERS**



Data as at 30 September 2018.



# **AUM growth** – breakdown by investment strategy (£m)





# **Acquisition of Pax World Management LLC**

- On 18 January 2018 Impax completed the purchase of Pax World Management LLC (renamed Impax Asset Management LLC, referred to here as "Impax NH")<sup>1</sup>
- Initial implied value (100% of shares) of \$52.5m with contingent value of up to \$37.5m payable in 2021
- Impax purchased 83.3 per cent of Pax for \$44.2m. \$38.1m in cash and 2.7m Impax shares valued at \$6.1m
- Remaining shares (16.7 per cent) owned by Management are valued at \$8.3m and will convert to IPX shares through put/call options in early 2021 at the prevailing IPX share price.

<sup>1</sup>Post acquisition, we describe the combined business as comprising Impax LLC and Impax Ltd. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with the Global Investment Performance Standards (GIPS)®. Further information on composite data is available on request.



# **Integration of Impax NH**

- Investment teams
  - No integration
  - Channels established to exchange ideas/best practice
- Client service and business development
  - Teams have collaborated since 2008
  - New CSBD Committee established to co-ordinate activity
- Support teams
  - Aiming for integration of all functions
  - Implementation progressing well



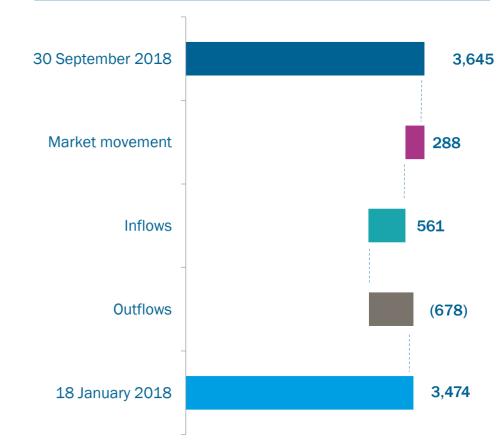
# **Breakdown of AUM increase**



#### IMPAX LN: LISTED EQUITY FUNDS (£m)<sup>1</sup>

• Impax LN weighted average revenue margin 51bp (2017: 52bp)

### IMPAX NH: PAX WORLD FUNDS (£m)<sup>1</sup>



• Impax NH weighted average revenue margin 63bp

<sup>1</sup>Includes Pax World Global Environmental Markets Fund and Pax Global Opportunities Fund. Data as at 30 September 2018.



# **Private Equity Infrastructure**

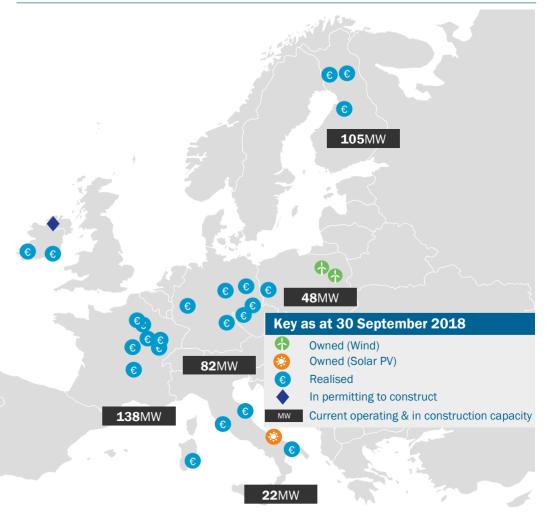
## **NEF II INVESTMENTS**

## NEF II

- Over 95% of total value of portfolio now realised
- Excellent performance track record
- Impax has received £3.2m net payments from carried interest

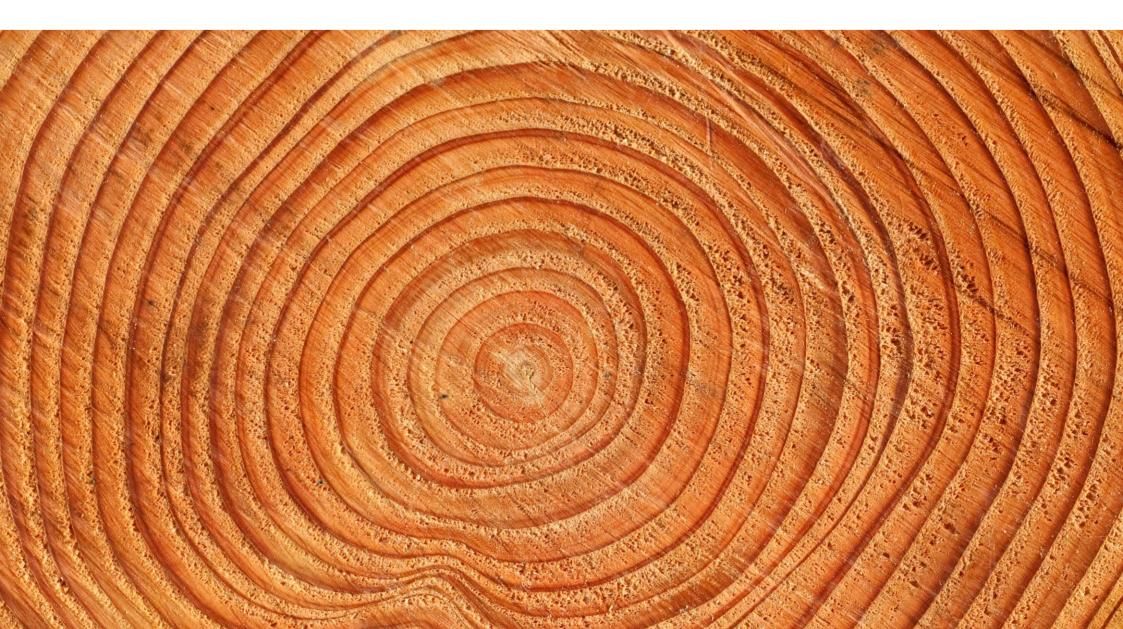
## NEF III

- Final close on 31 May 2018
- Capital commitments of €357m
- Investments to date in France, Germany and Norway





# **Financial update**



# **Adjusted "IFRS" performance measures**

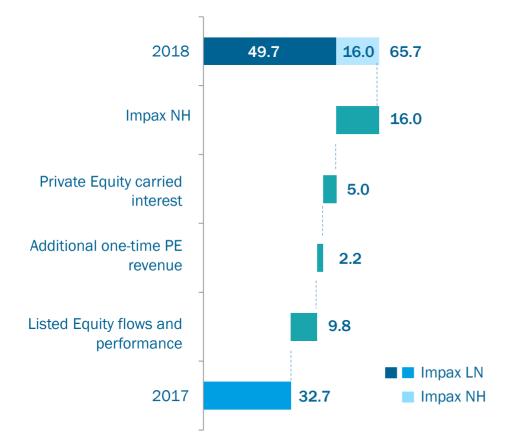
As a result of the acquisition, certain financial performance measures have been prepared on an adjusted basis. "Adjusted" financial metrics are shown after removing the effects of primarily:

- Acquisition costs incurred as part of the transaction;
- Amortisation (over 11 years) of the intangible asset acquired, (principally the investment management contracts); and
- Mark-to-market effects of national insurance on equity award schemes; these are offset by tax credits.

A reconciliation of the "IFRS" to "adjusted" performance measures is provided on slide 36.



# Financial highlights - operating performance

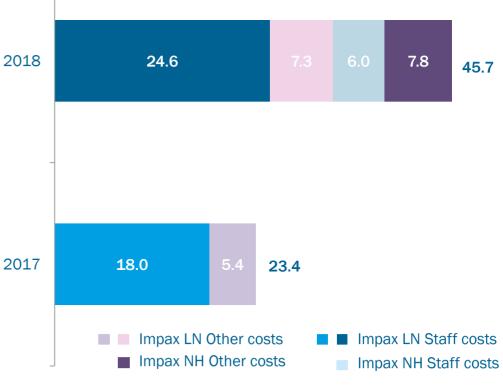


**REVENUE** (£m)

- Impax NH revenue from acquisition on 18 January 2018
- 30 September 2018 revenue run rate £47.3m and £22.3m for Impax LN and NH respectively

2018 24.6 7.8

OPERATING COSTS (adjusted<sup>1</sup>) (£m)



30 September 2018 adjusted run rate margin of 28.8% and • 16.1% for Impax LN and NH respectively



<sup>1</sup>Adjusted as per slide 36. Data as at 30 September 2018.

# Financial highlights - Impax NH operating performance

Impax NH consolidation consideration:

- Operating result only includes Impax NH for 8.5 months from acquisition
- 16.7% of Impax NH is currently owned by management which will be acquired through put/call options. Distributions to management is included as an expense (£0.4m)
- Intercompany sub-advisory fees of £1.4m between LN and NH have been netted off NH revenue and other costs.



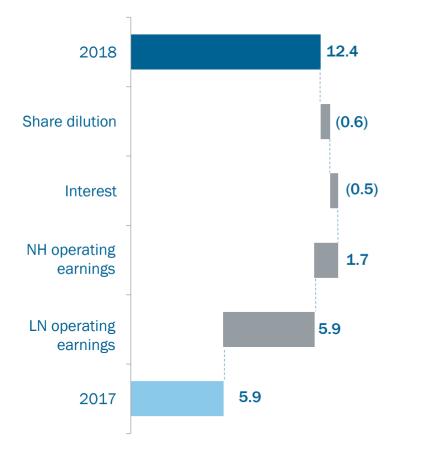
## OPERATING COSTS (£m)

IMPAX Asset Management

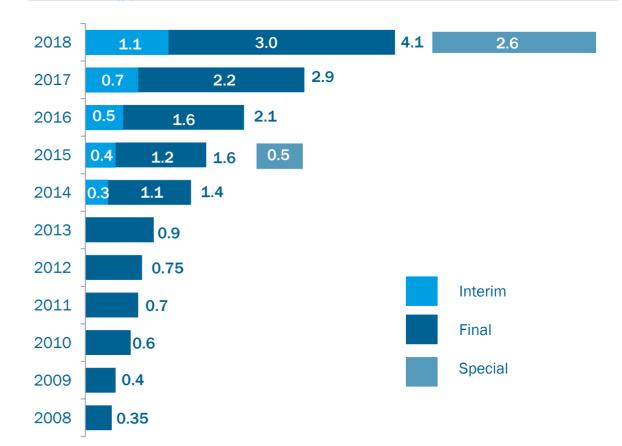
Data as at 30 September 2018.

**REVENUE** (£m)

# Financial highlights - earnings and dividends



#### DIVIDEND (p)



- 110% increase driven primarily by adjusted operating earnings
- Continuation of progressive policy
- 41% increase in dividend
- · Special dividend reflects revenue from carried interest of second private equity fund
- Adjusted dividend cover 2.9x



ADJUSTED DILUTED EPS (p)

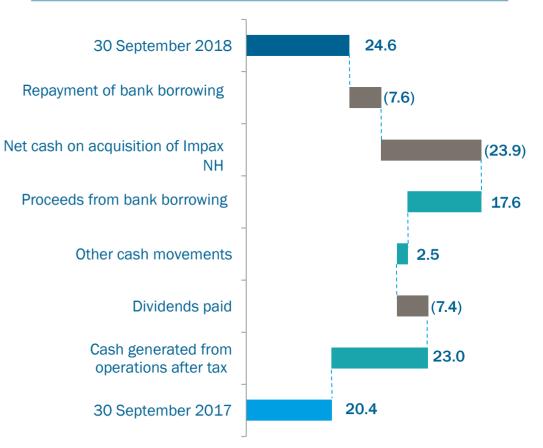
# Financial highlights - balance sheet

### SEGMENTAL BALANCE SHEET<sup>1</sup>

	IMPAX LN £'000	IMPAX NH £'000	CONSOLIDATED £'000
Goodwill	12,171	-	12,171
Intangibles	25,426	139	25,565
Cash	24,290	309	24,599
Investments	4,261	-	4,261
Other assets	19,960	3,074	23,034
Total assets	86,108	3,522	89,630
Debt	(9,978)	-	(9,978)
Other liabilities	(22,878)	(3,412)	(26,290)
Total liabilities	(32,586)	(3,412)	(36,268)
Net assets	53,252	110	53,362

• 2017 net assets £35.6m

#### CASH MOVEMENTS<sup>1</sup> (£m)

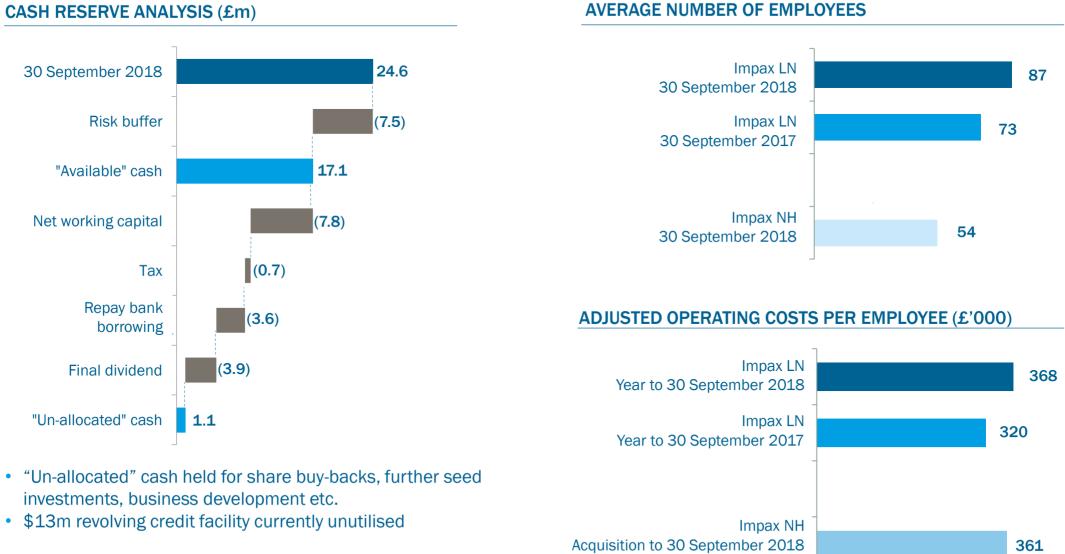


• Other cash movements includes £4.5m of option premiums received on exercises offset by share buybacks



<sup>1</sup>Excluding third party interest on consolidated funds and cash held in RPAs. Data as at 30 September 2018.

# Financial highlights - cash and long-term trends



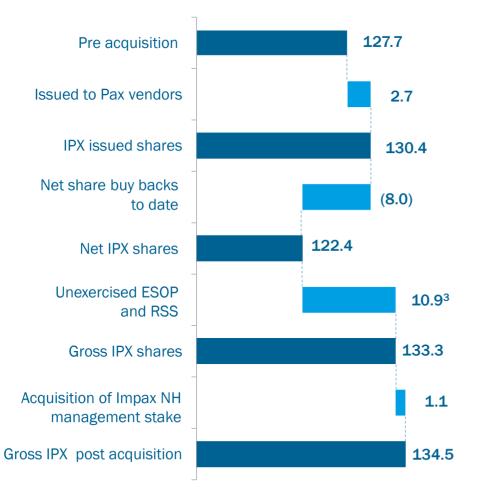
(prorated for twelve months)

**IMPAX** Asset Management

Data as at 30 September 2018.

# IPX shareholder register - cash and long-term trends

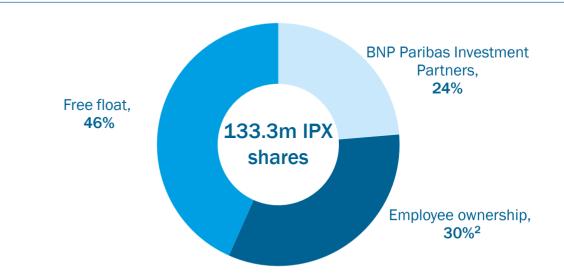
## IPX SHARES SEPTEMBER 2018 (m)



### **POTENTIAL DILUTION (IN 2021)**

- Management equity: 1.1m<sup>1</sup> shares would be issued to acquire the 16.7% of Impax NH owned by management through put/call options.
- Potential addition on earnout: our current forecast of the earnout will add 0.2m<sup>1</sup> shares through the put/call options and restricted stock units issued to management.

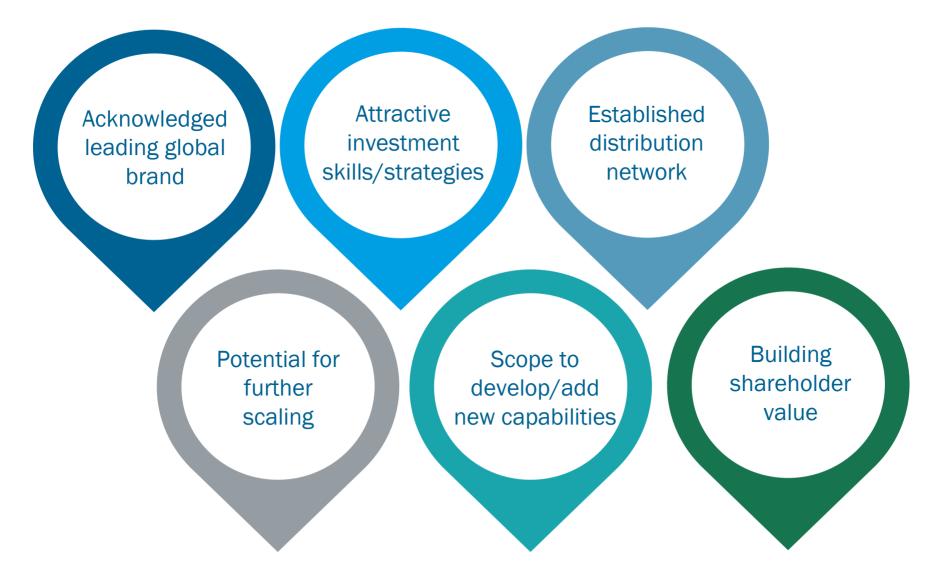
#### **CURRENT OWNERSHIP**



<sup>1</sup>Based on average IPX price from acquisition to 30 September 2018. <sup>2</sup>Includes vested shares within sub-funds of the Employee Benefit Trusts ("EBTs") from which the individuals and their families may benefit and other shares held by EBTs in respect of vested LTIP option awards and other employee incentive schemes. <sup>3</sup>Excludes 980k of awards granted in December 2018. Data as at 30 September 2018.

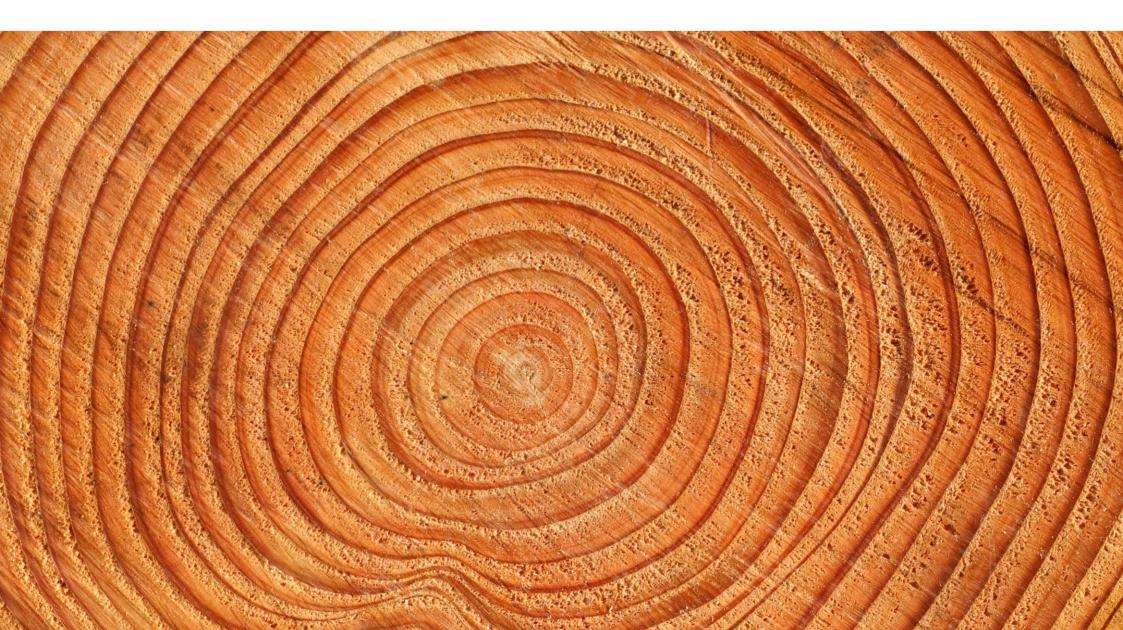


# Impax's strong position





# **Background to the Company**

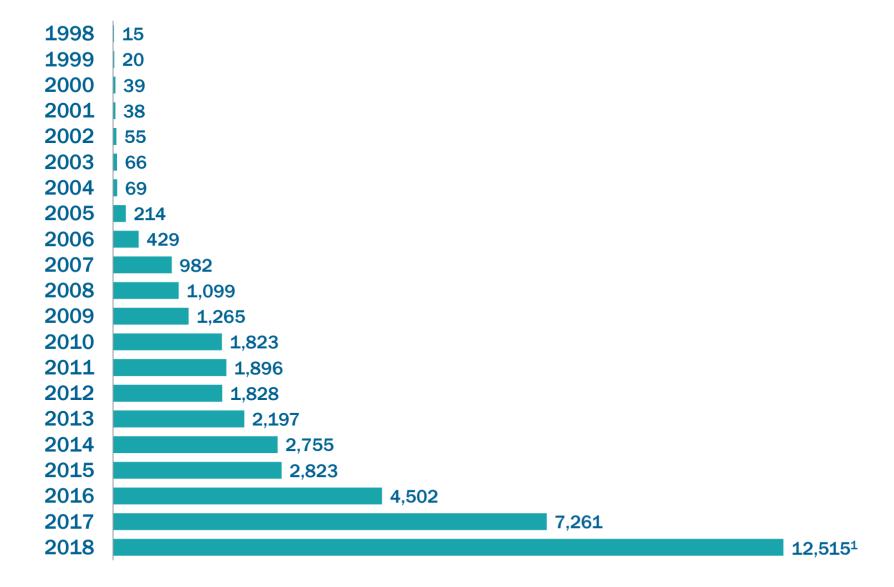


# The rapidly changing landscape for investment managers





# Solid track record of growth – AUM FYE ${\rm \pm m}$



AUM shown is at end of financial years to 30 September.<sup>1</sup>Post Pax acquisition.

## **Investment solutions across asset classes**

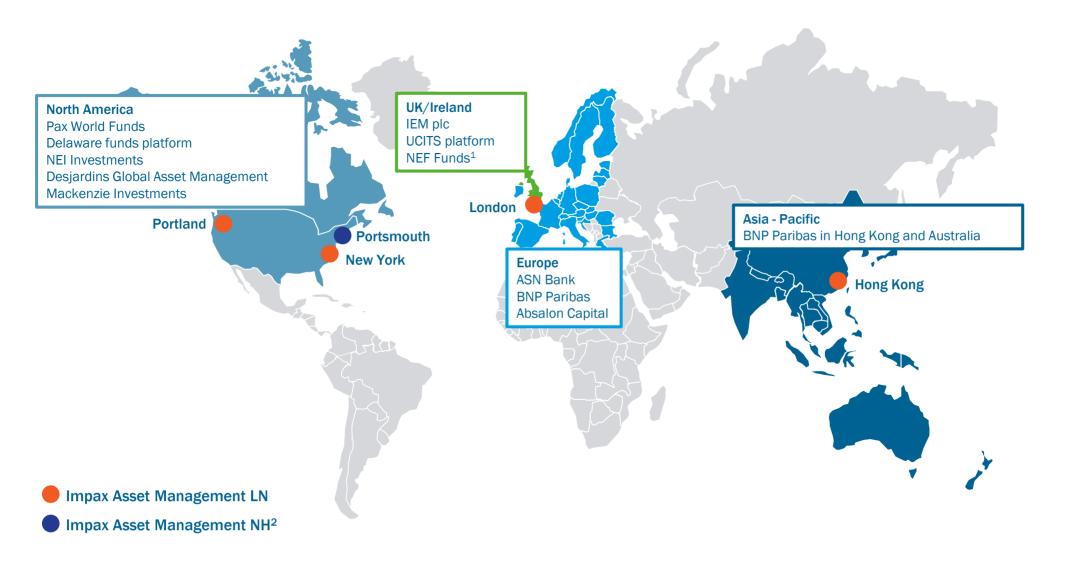
## Impax Asset Management Group plc

London managed						
Asset class	Strategy	Inception date				
	Specialists	2002				
	Leaders	2008				
Thematic Equities	Water	2009				
	Food & Agriculture	2012				
	Asia-Pacific	2009				
Unconstrained Equities	Global Opportunities	2015				
	NEF	2005				
Real Assets	Property	2014				

US managed					
Asset class	Strategy	Inception date			
	Small Cap	2008			
US Equities	Medium Cap	2016			
	Large Cap	2016			
	ESG Beta Quality	1997			
Smart Beta	ESG Beta Dividend	2016			
Smart Beta	Global Women's	2006			
	MSCI EAFE ESG	2011			
Fixed Income	Core Bond	2016			
Fixed income	High Yield Bond	1998			



# **Our offices and distribution partners**



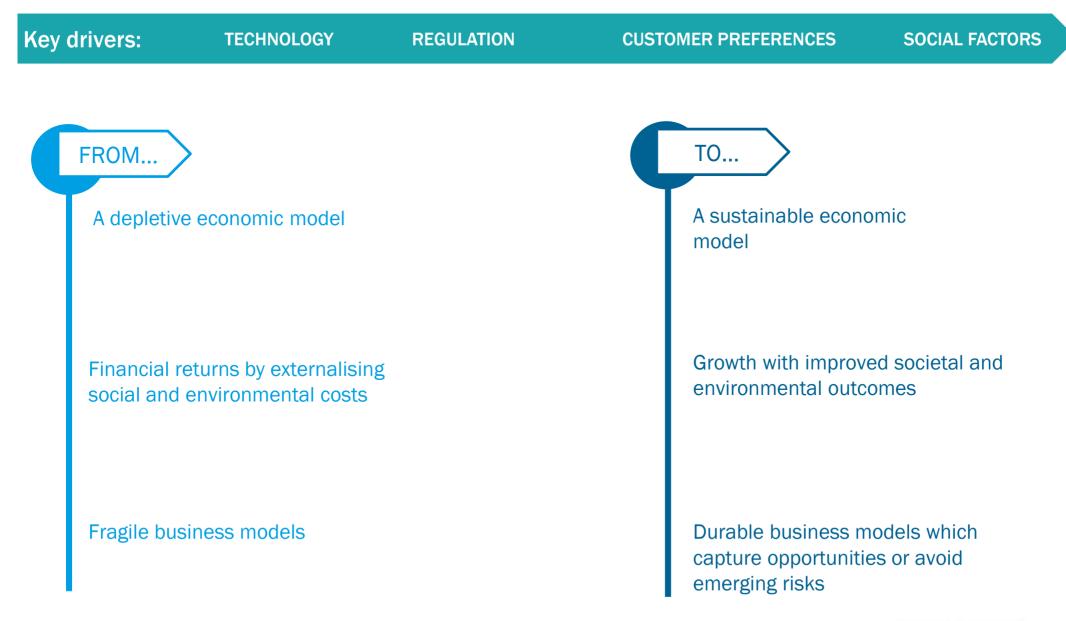
<sup>1</sup>Impax New Energy Investors Funds.<sup>2</sup>Previously Pax World Management LLC.



# Appendix



# The transition to a more sustainable economy





## **Transitions create losers and winners**





NATURAL RESOURCE EFFICIENCY

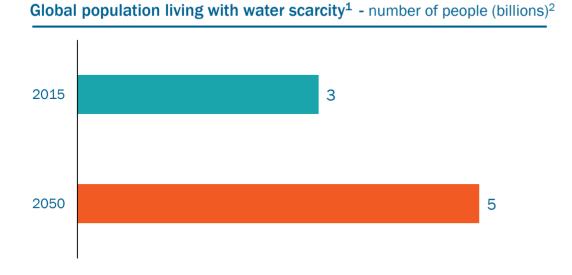


PRECISION IRRIGATION

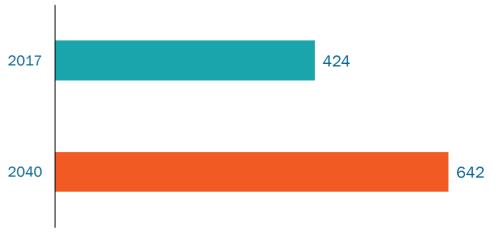


Source: Shutterstock/Unsplash.

# **Powerful drivers and strong growth prospects**



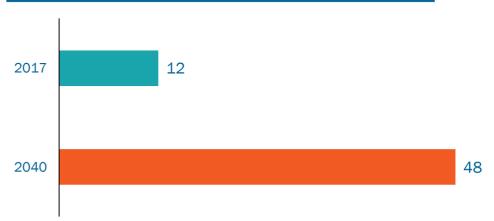
#### Global population suffering from diabetes - number of people (millions)<sup>3</sup>



#### Global clean vehicle sales - number (millions)<sup>4</sup>



Global clean power generation - as % of total generation<sup>5</sup>



<sup>1</sup>Number of people facing water scarcity for at least one month per year where water scarcity equates to annual water supplies less than 1,000 cubic metres/person. <sup>2</sup>Source: United Nations. <sup>3</sup>Source: WHO. <sup>4</sup>Source: Bloomberg/BNEF. By way of comparison, BP estimates 320 million by 2040. <sup>5</sup>Source: BNEF New Energy Outlook 2017.



# **Pax World Funds: investment performance**

Fund		1 year	3 years	5 years
Pax Large Cap		21.0	-	-
S & P 500 INDEX	BENCHMARK	17.9	-	-
Pax Mid Cap		5.3	12.2	-
RUSSELL MIDCAP INDEX	BENCHMARK	14.0	14.5	-
Pax Small Cap		9.7	10.4	8.4
RUSSELL 2000 INDEX	BENCHMARK	15.2	17.1	11.1
Pax ESG Beta Quality		16.9	-	-
RUSSELL 1000 INDEX	BENCHMARK	17.8	-	-
Pax ESG Beta Dividend		17.7	-	-
RUSSELL 1000 INDEX	BENCHMARK	17.8	-	-
Pax Global Environmental Markets		5.6	14.8	8.9
MSCI ALL COUNTRY WORLD INDEX	BENCHMARK	9.8	13.4	8.7

#### Past performance of a strategy is no guarantee as to its performance in the future. The value of investments can fall as well as rise and you may get back

**less than you have invested**. One cannot invest directly in any index. All numbers show annualised performance. All data is in USD as of 30 September 2018. Composite figures are presented gross of management fees and include the reinvestment of all income. The S&P 500 Index is an unmanaged index of large capitalisation common stocks. The Russell Midcap Index ("Benchmark") measures performance of the mid-capitalisation sector of the US equity market. The index is a float-adjusted, capitalisation-weighted index of the 800 smallest issuers in the Russell 1000 Index. The index is a subset of the Russell 1000 Index and serves as the underlying index for the Russell Midcap Growth and Value Index series. The Index is reconstituted annually. The Russell 2000 Index ("Benchmark") is an unmanaged index and measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 Index is a subset of the Russell 3000 Index representing approximately 10% of the total market capitalisation of that index. It includes approximately 2,000 of the smallest securities based on a combination of their market cap and current index membership. The Russell 1000 Index measures the performance of the 1,000 largest U.S. companies, as measured by market capitalisation. It is a subset of the Russell 3000 Index, which measures the largest 3,000 companies. The Russell 1000 Index is comprised of over 90% of the total market capitalisation of all listed U.S stocks. MSCI index is total net return (net dividend reinvested). Source: FactSet/WM Reuters.



# **Pax World Funds: investment performance**

Fund		1 year	3 years	5 years
Pax Global Women's Leadership		13.2	14.7	-
MSCI WORLD (NET) INDEX	BENCHMARK	11.2	13.5	-
Pax MSCI EAFE ESG Leaders Index		2.6	8.6	4.5
MSCI EAFE (NET) INDEX	BENCHMARK	2.7	9.2	4.4
Pax Core Bond		-0.96	1.1	-
BLOOMBERG BARCLAYS US AGGREGATE INDEX	BENCHMARK	-1.2	1.3	-
Pax High Yield Bond		2.6	-	-
BOFA MERRILL LYNCH US HIGH YIELD – CASHPAY – BB-B (CONSTRAINED 2%) INDEX	BENCHMARK	2.3	-	-
Pax Balanced		8.7	9.8	7.9
60% S&P 500 / 40% BARCLAYS U.S AGGREGATE BOND INDEX	BENCHMARK	10.0	10.8	9.2

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# **Acquisition transaction summary**

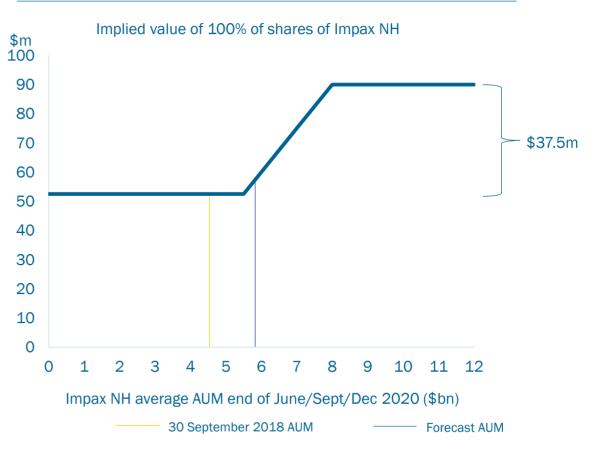
On 18 January 2018 Impax completed the purchase of Pax World Management LLC (renamed Impax Asset Management LLC, here referred to as "Impax NH")

- 83.3 per cent from majority shareholder and others
- 16.7 per cent from Pax Management in 2021 under put/call arrangements
- Initial implied value (100% of shares) of \$52.5m with contingent value of up to \$37.5m payable in 2021

#### **CONSIDERATION**

	£'000
Initial consideration	
Cash net of post closing adjustment	26,209
Equity (2.67m IPX shares)	5,225
Total	31,434
Contingent consideration and value of management scheme	
Estimated contingent consideration payable	3,039
Valuation of pre existing management equity scheme assigned to pre acquisition service	1,806
Total consideration	36,279
Fair value of net assets acquired (including intangibles)	(26,348)
Goodwill	9,546

#### **CONTINGENT CONSIDERATION**





Incomo analysis		f		1
Income analysis	IFRS	Adjustments for	Adjusted for	
	Year ended	Year ended	Year ended	
	September	September	September	
	2018	2018	2018	
Income statement	£'000	£'000		Comments on adjustments
Revenue	65,683	-	65,683	
Operating costs	(50,200)	4,504	(45,696)	Acquisition costs, amortisation of intangibles and mark to market National Insurance on equity awards offset by tax credits
Operating profits	15,483	4,504	19,987	
Operating margin	24%		30%	
Fair value (losses)/gains on investments and other financial (expense)/income	(337)	84	(253)	Revenue from legacy investment offset by unwinding discount to contingent consideration
Interest payable	(670)	-	(670)	
Non-controlling interest	184	-	184	
Change in third-party consolidated funds	(40)	-	(40)	
Profit before taxation	14,620	4,588	19,208	
Taxation	(3,219)	(448)	(3,667)	Tax credit related to mark to market
Profit for the period	11,401	4,140	15,541	National Insurance on equity awards
	,	.,		
Other amounts shown in equity				
Tax credit on long-term incentive schemes	2,353	(2,353)	-	Tax credit related to mark to market on equity awards
Sundry revaluation effects	1,152	-	1,152	
Total	14,906	1,787	16,693	
36		·····		<b>IMPAX</b> Asset Management

# **Additional information**

## SHARE AWARDS OUTSTANDING

**INVESTMENTS** 

AWARDS	NUMBER OUTSTANDING	VESTING DATE <sup>1</sup>	END OF EXERCISE PERIOD	THEME	PRINCIPAL FUNDS/INVESTEE	INVESTMENTS (£M)	% OF FUND AUM	COMMENTS
2012 ESOP	100,000	Vested	31/12/2018		Impax Global			
2013 ESOP	250,000	Vested	31/12/2019	Global	Equities	2.1	96%	
2014 ESOP	600,000	Vested	31/12/2020	Equities	Opportunities		00/0	
2015 ESOP	300,000	Vested	31/12/2020		Fund			
2017 ESOP	1,300,000	31/12/2020	31/12/2023	Global Opportunities	Pax World Global Opportunities	1.6	8%	
2014 RSS	499,749	31/12/2017/18/19						Commitment:
2015 RSS	4,140,000	31/12/2018/19/20			Impax New Energy	0.0	4%	€3.8m,
2017 RSS (initial)	3,050,000	31/12/2019/20/21			Investors LP	0.0	470	€0.2m outstanding
2017 RSS (final)	675,000	31/12/2020/21/22		Private Equity	Impax New Energy	0.1	1%	Commitment: €3.3m, €0.5m
2018 RSS	478,250	31/12/2021/22/23			Investors II LP			outstanding
2018 LTOP	500,000	31/12/2023	31/12/2028		Impax New			Commitment:
					Energy	0.0	1%	€4.0m, €4.0m
Total ESOP and RSS	11,893,749				Investors III LP			outstanding
				Legacy	Ensyn	0.5		
2010 LTIP	1,725,500 <sup>2</sup>	Vested	31/12/2020					
				Total		4.3		

<sup>1</sup>Their vesting is subject to continued service of the employee at the vesting date. Restricted shares vest in three equal tranches in each of the years. <sup>2</sup>LTIP awards have been covered by shares issued. Shares buy backs are used to cover the ESOP and RSS awards.



## Global Opportunities: annual disclosure presentation – September 2018 USD

Year	Total Firm Assets (Millions)	Ending Market Value (Millions)	Number of Portfolios	Annual Gross Return	ual Net Return	Annual Benchmark Return	Asset Weighted 3yr A StdDev*	nnualized Std Dev**	Benchmark 3yr Annualized Std Dev**
2018 YTD	11,262.97	31.30	2	9.46	8.61	3.83	-	10.68	9.24
2017	9,977.17	3.88	1	34.24	33.24	23.97		11.86	10.36
2016	5,456.11	2.94	1	1.27	0.51	7.86			
2015	3,879.17	2.98	1	-1.28	-2.01	-2.36			

Results shown for the year 2018 represent a partial performance from January 1, 2018 through September 30, 2018. \* Information is not statistically meaningful as the composite contains a low number of accounts.

\*\* The 3 years ex-post standard deviation is not shown for the composite and benchmarks if 36 rolling monthly returns are not available.

The Global Equity Opportunities Composite contains long only accounts which invest in companies involved in sustainable global equities. For comparison purposes, the composite is measured against the MSCI All Country World Index. The Global Equity Opportunities Composite was created in January 2015.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with Global Investment Performance Standards (GIPS®) and have prepared and presented this report in compliance with the GIPS. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited have been independently verified for the periods March 1, 2002 through to December 31, 2017. A copy of the verification reports are available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited are subsidiaries of Impax Asset Management Group plc ("IAM") which is a publicly traded investment management company registered in the United Kingdom, and is headquartered in London, UK. For GIPS purposes the firm includes discretionary and non-discretionary accounts but excludes accounts which have a mandate to invest entirely in private equity or property. The firm maintains a complete list and description of composites, which are available upon request.

The MSCI All Country World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. It covers 23 developed and 23 emerging market country indexes. The index is displayed in USD.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. The MSCI All Country World Index performance is presented net of foreign withholding taxes on dividends, interest accounts and capital gains. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance, results are affected by currency translation. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using the highest fee of 0.75%. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

The 3 year ex-post standard deviation is not shown for the composite because 36 calendar monthly returns are not available.

Actual investment advisory fees incurred by portfolios may vary.

Trading may occur in local currency, but it is converted to base currency based WM Reuters exchange rates as of 4pm Greenwich Mean Time.

Starting March 2015 the benchmark performance presented was changed from gross of withholding taxes to net of withholding taxes. The amendment was applied retroactively to more accurately reflect the composite performance.



## Leaders: annual disclosure presentation – September 2018 USD

	Total Firm	0	Number of	Annual Gross	Annual Net	Annual Benchmark 1	Annual Benchmark 2	0	3yr Annualized	Benchmark 1 3yr Annualized	Benchmark 2 3yr Annualized
Year	Assets (Millions)	Value (Millions)	Portfolios	Return	Return	Return	Return	StdDev*	Std Dev**	Std Dev**	Std Dev**
2018 YTD	11,262.97	2,455.23	8	-0.05	-0.72	3.83	-0.66	0.26	10.89	9.24	10.66
2017	9,977.17	2,101.54	8	28.16	27.09	23.97	31.02	0.39	11.86	10.36	11.54
2016	5,456.11	1,039.42	6	11.89	11.03	7.86	11.68		12.85	11.06	12.19
2015	3,879.17	746.22	4	-1.06	-1.60	-2.36	-1.92		11.97	10.79	11.86
2014	3,522.26	639.57	4	-2.03	-2.56	4.16	0.14		12.20	10.50	11.77
2013	3,231.36	538.39	4	33.09	32.36	22.80	31.92		16.29	13.94	16.71
2012	2,349.66	335.13	4	21.70	21.03	16.13	16.65		19.45	17.13	20.25
2011	2,224.45	254.25	5	-12.65	-13.13	-7.35	-13.55		22.01	20.59	23.48
2010	2,913.42	179.50	4	11.63	9.98	12.67	18.18			-	-
2009	2,162.13	160.66	4	36.66	34.64	34.63	38.23				-
2008	1,199.84	83.54	3	-34.98	-35.78	-37.22	-37.69				

Results shown for the year 2018 represent a partial performance from January 1, 2018 through September 30, 2018.

Results shown for the year 2008 represent partial period performance from March 1, 2008 through December 31, 2008.

\* Information is not statistically meaningful as the composite contains a low number of accounts.

\*\* The 3 years ex-post standard deviation is not shown for the composite and benchmarks if 36 rolling monthly returns are not available.

The Leaders Composite contains long only accounts which invest in companies that provide services, infrastructure and technology in environmental markets, particularly those of alternative energy and energy efficiency, water treatment and pollution control, and waste technology and resource management and sustainable food, agriculture and forestry. These accounts contain Leaders companies with leading environmental divisions, in addition to pure play companies that have a majority of their business activities in environmental markets. For comparison purposes, the composite is measured against the MSCI All Country World Index and FTSE Environmental Opportunities All-Share indices.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with Global Investment Performance Standards (GIPS®) and have prepared and presented this report in compliance with the GIPS standards. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited have been independently verified for the periods March 1, 2002 through to December 31, 2017.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Leaders composite has been examined for the periods March 1, 2008 through to December 31, 2017. The verification and performance examination reports are available upon request.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited are subsidiaries of Impax Asset Management Group plc ("IAM") which is a publicly traded investment management company registered in the United Kingdom, and is headquartered in London, UK. For GIPS purposes the firm includes discretionary and non-discretionary accounts but excludes accounts which have a mandate to invest entirely in private equity or property. The firm maintains a complete list and description of composites, which are available upon request.

The MSCI All Country World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. It covers 23 developed and 23 emerging market country indexes. FTSE Environmental Opportunities All-Share Index includes global companies for which at least 20% of their business comes from environmental markets and technologies. All indices are displayed in USD.

Effective from June 2014 the MSCI All Country World index was added as a new benchmark to better reflect the investment objectives of the composite.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. MSCI All Country World performance is presented net of foreign withholding taxes on dividends, interest income and capital gains while FTSE Environmental Opportunities All-Share performance is presented gross of foreign withholding taxes on dividends, interest income and capital gains. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance, results are affected by currency translation. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using the highest fee of 0.80%. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

Since February 2016 the highest annual management fee for the composite is 0.80% prior to that was 0.55% from January 2011 to January 2016, prior to that the highest was 1.5%. Actual investment advisory fees incurred by portfolios may vary.

Trading may occur in local currency, but it is converted to base currency based on Bloomberg exchange rates as of 6pm Greenwich Mean Time each day, therefore performance is affected by currency translation. Since October 2010 base currency is converted using WM Reuters exchange rates as of 4pm Greenwich Mean Time.

The Composite name changed from The Environmental Long Only All Cap Composite to The Environmental Leaders Composite in January 2010.

As of 31 March 2013, the Environmental Leaders Composite has been renamed the Leaders Composite.

The Leaders Composite was created October 1, 2008.

Prior to March 2015 the composite was also measured against MSCI World Index. The index was removed to match the official marketing material and to simplify the GIPS complaint presentation.

Starting March 2015 the MSCI AC World Index performance presented was changed from gross of withholding taxes to net of withholding taxes while FTSE Environmental Opportunities All Share Index performance is gross of withholding taxes given the unavailability of net of withholding taxes returns by FTSE. The amendment was applied retroactively to more accurately reflect the composite performance.



## Specialists: annual disclosure presentation – September 2018 USD

										MSCI AC World	FTSE ET 3yr
	Total Firm	Ending Market	Number of	Annual Gross	Annual Net	MSCI AC World		Asset Weighted	<b>3yr Annualized</b>	<b>3yr Annualized</b>	Annualized Std
Year	Assets (Millions)	Value (Millions)	Portfolios <sup>1</sup>	Return	Return	Return	FTSE ET Return	StdDev*	Std Dev**	Std Dev**	Dev**
2018 YTD	11,262.97	1,509.00	8	-0.07	-0.93	3.83	-2.83	0.52	10.92	9.24	11.82
2017	9,977.17	2,115.70	9	26.92	25.49	23.97	31.56	0.95	11.62	10.36	13.22
2016	5,456.11	1,398.70	9	14.71	13.44	7.86	2.19	0.91	13.33	11.06	15.04
2015	3,879.17	1,098.62	7	0.54	-0.55	-2.36	-0.77	0.47	12.34	10.79	14.25
2014	3,522.26	1,101.22	6	-3.70	-4.71	4.16	-1.96	0.28	13.11	10.50	13.67
2013	3,231.36	1,201.97	6	36.14	34.82	22.80	44.58	1.56	16.20	13.94	18.48
2012	2,349.66	1,015.88	6	13.45	12.33	16.13	5.82	0.79	19.55	17.13	22.67
2011	2,224.45	1,071.13	6	-18.14	-18.96	-7.35	-27.92	0.61	23.91	20.59	27.65
2010	2,913.42	1,571.81	6	9.40	8.21	12.67	-5.20		30.07	24.49	36.33
2009	2,162.13	1,351.74	5	45.54	43.99	34.63	29.34		28.13	22.34	35.13
2008	1,199.84	918.74	4	-42.42	-43.03	-42.19	-54.54		25.72	17.97	33.89
2007	1,854.19	1,564.87	3	19.53	18.36	11.66	72.27		15.70	8.65	18.64
2006	760.61	612.82	3	39.97	38.62	20.95	36.47		15.92	8.12	18.02
2005	272.91	230.62	2	10.05	8.91	10.84	11.32		16.67	9.89	15.55
2004	116.71	73.29	1	26.53	25.30	15.23	13.79				-
2003	66.21	59.11	1	37.22	35.89	33.99	32.93				
2002	48.90	43.86	1	-35.86	-36.42	-16.39	-35.22				

Results shown for the year 2018 represent a partial performance from January 1, 2018 through September 30, 2018. Results shown for the year 2002 represent partial period performance from March 1, 2002 through December 31, 2002. \* Information is not statistically meaningful as the composite contains a low number of accounts.

\*\* The 3 years ex-post standard deviation is not shown for the composite and benchmarks if 36 rolling monthly returns are not available.

<sup>1</sup> The number of accounts in the Specialists GIPS Composite decreased from 9 to 8 in January 2018 following the exclusion of a fund from the composite due to a change to its trading model.

FTSE ET performance is a combination of FTSE ET100 and FTSE ET50 indices. FTSE ET100 data launched on January 2014, previous data represents FTSE ET50. FTSE ET50 launched January 2008, data has been back tested by FTSE.

The Specialists Global Composite contains long only accounts which invest in companies where a majority of the business activities are in the provision of services, infrastructure and technology in environmental markets, particularly those of alternative energy and energy efficiency, water treatment and pollution control, and waste technology and resource management and sustainable food, agriculture and forestry. For comparison purposes, the composite is measured against the MSCI All Country World Index and FTSE ET indices. FTSE ET performance is a combination of FTSE ET100 and FTSE ET50 indices. FTSE ET100 data launched on January 2014, previous data represents FTSE ET50. FTSE ET50 launched January 2008, data has been back tested by FTSE.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with Global Investment Performance Standards (GIPS®) and have prepared and presented this report in compliance with the GIPS standards. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited have been independently verified for the periods March 1, 2002 through to December 31, 2017. The verification reports are available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited are subsidiaries of Impax Asset Management Group plc ("IAM") which is a publicly traded investment management company registered in the United Kingdow, and is headquartered in London, UK. For GIPS purposes the firm includes discretionary and non-discretionary accounts but excludes accounts which have a mandate to invest entirely in private equity or property. The firm maintains a complete list and description of composites, which are available upon request.

The MSCI All Country World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. It covers 23 developed and 23 emerging market country indexes. The FTSE ET index is a combination of FTSE ET100 and FTSE ET50 indices; these two indices are part of the FTSE ETN recommental Technologies Index Series which comprise the 50 and 100 largest pure play environmental technology companies globally, by full market capitalisation. The indices are designed to measure the performance of companies that have a

core business in the development and operation of environmental technologies. FTSE ET100 data launched on January 2014, previous data represents FTSE ET50. FTSE ET50 launched January 2008, data has been back tested by FTSE. FTSE ET Index has been added starting from March 2015 to match the official marketing material and because it better reflects the composite strategy. All indices are displayed in USD.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. MSCI All Country World is presented net of foreign withholding taxes on dividends, interest income and capital gains. Withen the FTSE ET Indices performance is presented gross of foreign withholding taxes on dividends, interest income and capital gains. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using the highest fee of 1.1%. The annual composite dispersion presented is an asset-weighted standard deviation calculated for the accounts in the composite the entire year. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

Since June 2014 the highest annual management fee for the composite is 1.1%, previously the highest was 1.0% from January 2012 to May 2014. Previously the highest fee was 0.9863% from January 2011 to December 2011, 1.1% from January 2009 to December 2010, 1% from January 2006 to December 2008, 1.05% from January 2005 to December 2005 and prior to that the highest was 1%. Actual investment advisory fees incurred by portfolios may vary.

Trading may occur in local currency, but it is converted to base currency based on Bloomberg exchange rates as of 6pm Greenwich Mean Time each day, therefore performance is affected by currency translation. Since October 2010 base currency is converted using WM Reuters exchange rates as of 4pm Greenwich Mean Time.

The Specialists Global Composite was created March 31, 2015.

MSCI AC World Index performance presented is net of withholding taxes while FTSE ET performance is gross of withholding taxes given the unavailability of net of withholding taxes returns by FTSE.

It is not part of the IAM investment philosophy to invest in leverage or derivatives. However the IEM account can borrow up to 20% of its assets for investment purposes



## Asia-Pacific: annual disclosure presentation – September 2018 USD

Year	Total Firm Assets (Millions)	Ending Market Value (Millions)	Number of Portfolios	Annual Gross Return	Annual Net Return	MSCI AC AP Return	FTSE EO AP Return	Asset Weighted StdDev*	3yr Annualized Std Dev**	MSCI AC AP 3yr Annualized Std Dev**	FTSE EO AP 3yr Annualized Std Dev**
2018 YTD	11,262.97	129.20	2	-7.75	-8.48	-4.08	-3.55		12.67	11.91	12.35
2017	9,977.17	101.11	1	34.58	33.24	34.55	29.56		14.50	13.34	14.14
2016	5,456.11	34.29	1	4.58	3.54	6.18	2.29		14.79	13.75	14.51
2015	3,879.17	33.95	1	0.41	-0.58	-5.56	-6.39		13.08	12.53	12.76
2014	3,522.26	34.47	1	6.01	4.96	1.66	-0.38		13.61	12.80	12.61
2013	3,231.36	39.26	1	24.54	23.27	8.05	17.85		19.83	16.20	19.29
2012	2,349.66	311.20	2	14.04	12.85	19.71	15.15		21.97	18.64	22.85
2011	2,224.45	293.10	2	-34.32	-34.98	-14.61	-25.74			_	
2010	2,913.42	460.52	2	22.61	21.40	18.19	21.53			_	
2009*	2,162.13	191.46	1	8.65	8.47	5.26	8.76			-	

Results shown for the year 2018 represent a partial performance from January 1, 2018 through September 30, 2018. Results shown for the year 2009 represent a partial performance from November 1, 2009 through December 31, 2009. \* Information is not statistically meanineful as the composite contains a low number of accounts.

\*\* The 3 years ex-post standard deviation is not shown for the composite and benchmarks if 36 rolling monthly returns are not available FTSE EO AP is a custom made benchmark made up of 80% FTSE EO Asia Pacific ex Japan and 20% FTSE EO Japan rebalanced monthly. MSCI AC AP is a custom made benchmark made up of 80% MSCI AC Asia Pacific ex Japan and 20% MSCI Japan rebalanced monthly.

The Asia Pacific Composite contains long only accounts which invest in companies that conduct their business in the Asia Pacific Region and that provide services, infrastructure and technology in environmental markets in the Asia Pacific Region, particularly those of alternative energy and energy efficiency, water treatment and pollution control, and waste technology and resource management and sustainable food, agriculture and forestry. For comparison purposes, the composite is measured against the FTSE EO AP which is a custom made benchmark made up of 80% FTSE EO Asia Pacific ex Japan and 20% FTSE EO Japan rebalanced monthly and against the MSCI AC AP which is a custom made benchmark made up of 80% MSCI AC Asia Pacific ex Japan and 20% MSCI Japan rebalanced monthly.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with Global Investment Performance Standards (GIPS®) and have prepared and presented this report in compliance with the GIPS standards. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited have been independently verified for the periods March 1, 2002 through to December 31, 2017.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Asia Pacific composite has been examined for the periods November 1, 2009 through to December 31, 2017. The verification and performance examination reports are available upon request.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited are subsidiaries of Impax Asset Management Group plc ("IAM") which is a publicly traded investment management company registered in the United Kingdom, and is headquartered in London, UK. For GIPS purposes the firm includes discretionary and non-discretionary accounts but excludes accounts which have a mandate to invest entirely in private equity or property. The firm maintains a complete list and description of composites, which are available upon request.

FTSE EO AP is a custom made benchmark made up of 80% FTSE EO Asia Pacific ex Japan (EOAX) and 20% FTSE EO Japan (EOJP) rebalanced monthly. The FTSE EO Index Series measures the performance of global companies that have significant involvment in environmental markets. Companies must have at least 20% of their business derived from environmental business activities, as defined by the FTSE Environmental Markets Classification System. EOAX covers the Asia-Pac- ex Japan region of the FTSE EO All-Share Index while EOJP captures Japan as a part of the FTSE EO All-Share Index. MSCI AC AP is a custom made benchmark made up of 80% MSCI AC Asia Pacific ex Japan and 20% MSCI Japan rebalanced monthly. The MSCI AC AP isa a custom made benchmark made MSCI Japan Index are a free-float weighted equity indices. FTSE EO AP and MSCI AC AP have been added starting from March 2015 to match the official marketing material and because they better reflect the composite strategy. All indices are displayed in USD. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. MSCI AC AP performance is presented net of foreign withholding taxes on dividends, interest income and capital gains. Witholding taxes on dividends, interest income and capital gains while FTSE EO AP performance is presented gross of foreign withholding taxes on dividends, interest income and capital gains. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance, results are affected by currency translation. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using the highest fee of 1.0%. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

Since May 2013, the highest annual management fee for the composite is 1.0%. Previously, the highest was 1.11% from January 2013 to April 2013, 1.05% from January 2012 to December 2012, 1.003% from January 2011 to December 2011, and prior to that the highest was 1.0%. Actual investment advisory fees incurred by portfolios may vary.

Trading may occur in local currency, but it is converted to base currency based on Bloomberg exchange rates as of 6pm Greenwich Mean Time each day, therefore performance is affected by currency translation. Since October 2010 base currency is converted using WM Reuters exchange rates as of 4pm Greenwich Mean Time.

Since May 2011, the composite can be leveraged by up to 20% of the net asset value.

The Asia Pacific Composite was created November 1, 2009.

Prior to March 2015 the composite was also measured against MSCI AC Asia Pacific (ex Japan) Index and FTSE EO All-Share Asia Pacific (ex Japan) Index. The indices were removed to match the official marketing material and to simplify the GIPS compliant presentation.

Starting from March 2015 the composite has been measured against two new benchmarks which are the MSCI AC AP and the FTSE EO AP Indices. MSCI AC AP performance is net of withholding taxes while FTSE EO AP performance is gross of withholding taxes given the unavailability of net of withholding taxes returns by FTSE. These two new benchmarks have been added to better reflect the investment objective of the composite.

The three-year annualized ex-post standard deviation of the composite is not presented prior to 2012 because 36 monthly returns are not available



## Food & Agriculture: annual disclosure presentation – September 2018 USD

Year	Total Firm Assets (Millions)	Ending Market Value (Millions)	Number of Portfolios	Annual Gross Return	Annual Net Return	Annual Benchmark 1 Return	Asset Weighted StdDev*	3yr Annualized Std Dev**	Benchmark 1 3yr Annualized Std Dev**
2018 YTD	11,262.97	765.67	1	-3.24	-3.51	3.83	-	10.52	9.24
2017	9,977.17	730.20	1	24.19	23.47	23.97		12.01	10.36
2016	5,456.11	276.44	2	9.44	8.35	7.86		13.01	11.06
2015	3,879.17	85.00	2	-0.79	-1.71	-2.36		11.46	10.79
2014	3,522.26	4.59	1	-0.90	-1.49	4.16	-		
2013	3,231.36	4.86	1	19.55	18.83	22.80			
2012	2,349.66	3.30	1	3.33	3.28	2.27			

Results shown for the year 2018 represent a partial performance from January 1, 2018 through September 30, 2018. Results shown for the year 2012 represent partial period performance from December 1, 2012 through December 31, 2012.

\* Information is not statistically meaningful as the composite contains a low number of accounts.

\*\* The 3 years ex-post standard deviation is not shown for the composite and benchmarks if 36 rolling monthly returns are not available.

The Food and Agriculture Composite contains long only accounts which invest in companies involved in agriculture and food-related activities worldwide. For comparison purposes, the composite is measured against the MSCI All Country World Index.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with Global Investment Performance Standards (GIPS®) and have prepared and presented this report in compliance with the GIPS standards. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited have been independently verified for the periods March 1, 2002 through to December 31, 2017. A copy of the verification reports are available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS. Verification does not ensure the accuracy of any specific composite presentation.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited are subsidiaries of Impax Asset Management Group plc ("IAM") which is a publicly traded investment management company registered in the United Kingdom, and is headquartered in London, UK. For GIPS purposes the firm includes discretionary and non-discretionary accounts but excludes accounts which have a mandate to invest entirely in private equity or property. The firm maintains a complete list and description of composites, which are available upon request.

The MSCI All Country World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. It covers 23 developed and 23 emerging market country indexes. The index is displayed in USD.

Effective from June 2014 the MSCI All Country World index was added as a new benchmark to better reflect the investment objectives of the composite.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. The MSCI All Country World performance is presented net of foreign withholding taxes on dividends, interest income and capital gains. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance, results are affected by currency translation. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using the highest fee of 0.60% until February 28, 2015, 1.0% from March 31, 2015, 0.38% from April 30, 2017 following the removal of the Impax Food and Agriculture Fund, and 0.36% from April 30, 2018. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

The 3 year ex-post standard deviation is not shown for the composite because 36 calendar monthly returns are not available.

Actual investment advisory fees incurred by portfolios may vary.

Trading may occur in local currency, but it is converted to base currency based WM Reuters exchange rates as of 4pm Greenwich Mean Time.

The Food & Agriculture Composite was created April 1, 2013.

Prior to March 2015 the composite was also measured against MSCI World Index. The indices were removed to match the official marketing material and to simplify the GIPS compliant presentation.

Starting March 2015 the benchmark performance presented was changed from gross of withholding taxes to net of withholding taxes. The amendment was applied retroactively to more accurately reflect the composite performance.



## Water: annual disclosure presentation - September 2018 USD

							FTSE EO Water			MSCI AC World	FTSE EO Water
	Total Firm	Ending Market	Number of	Annual Gross	Annual Net	MSCI AC World	Technology	Asset Weighted	<b>3yr Annualized</b>	3yr Annualized	Technology 3yr Annualized Std
Year	Assets (Millions)	-	Portfolios	Return	Return	Annual Return	Annual Return	StdDev*	Std Dev**	Std Dev**	Dev**
2018 YTD	11,262.97	4,144.69	3	1.51	1.13	3.83	-0.77		10.06	9.24	9.69
2017	9,977.17	3,464.57	3	29.82	29.32	23.97	27.16		10.63	10.36	10.07
2016	5,456.11	1,722.83	2	11.20	10.81	7.86	8.09		12.24	11.06	11.19
2015	3,879.17	1,288.46	2	3.21	2.34	-2.36	3.43		11.84	10.79	11.00
2014	3,522.26	1,066.63	2	3.03	1.97	4.16	7.43		12.10	10.50	11.01
2013	3,231.36	706.40	1	29.46	29.01	22.80	31.53		14.25	13.94	14.65
2012	2,349.66	136.95	1	25.25	24.81	16.13	19.27		17.72	17.13	18.16
2011	2,224.45	75.23	1	-9.64	-10.09	-7.35	-10.29		20.20	20.59	21.66
2010	2,913.42	62.31	1	16.66	16.08	12.67	18.40				
2009	2,162.13	30.01	1	40.26	39.56	34.63	35.19				

Results shown for the year 2018 represent a partial performance from January 1, 2018 through September 30, 2018.

\* Information is not statistically meaningful as the composite contains a low number of accounts.

\*\* The 3 years ex-post standard deviation is not shown for the composite and benchmarks if 36 rolling monthly returns are not available

The Water Composite contains long only accounts which invest in companies that provide services, infrastructure and technology in the water-related sectors of environmental markets. For comparison purposes, the composite is measured against the MSCI All Country World Index and the FTSE EO Water Technology Index.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited claim compliance with Global Investment Performance Standards (GIPS®) and have prepared and presented this report in compliance with the GIPS standards. Impax Asset Management Limited and Impax Asset Management (AIFM) Limited have been independently verified for the periods March 1, 2002 through to December 31, 2017. A copy of the verification reports are available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS. Verification does not ensure the accuracy of any specific composite presentation.

Impax Asset Management Limited and Impax Asset Management (AIFM) Limited are subsidiaries of Impax Asset Management Group plc ("IAM") which is a publicly traded investment management company registered in the United Kingdow, and is headquartered in London, UK. For GIPS purposes the firm includes discretionary and non-discretionary accounts but excludes accounts which have a mandate to invest entirely in private equity or property. The firm maintains a complete list and description of composites, which are available upon request.

The MSCI All Country World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. It covers 23 developed and 23 emerging market country indexes. The FTSE EO Water Technology Index covers companies that provide or operate technologies, infrastructure and services for the supply, management and treatment of water for industrial, residential, utility and agricultural users. The FTSE EO Water Technology Index has been added starting from March 2015 to match the official marketing material and because it better reflects the composite strategy. All indices are displayed in USD.

Effective from June 2014 the MSCI All Country World index was added as a new benchmark to better reflect the investment objectives of the composite.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. MSCI All County World performance is presented net of foreign withholding taxes on dividends, interest income and capital gains. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance, results are affected by currency translation. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using the highest fee of 0.35% until January 31, 2014, 1.10% from February 28, 2014 to August 31, 2015 following the introduction of the Impax Fundamental Long Only Water Fund in the composite, 0.35% from September 30, 2015 to October 30, 2017 following the removal of the Impax Fundamental Long Only Water Fund and the introduction of the Parvest Aqua Fund in the composite a month before, 0.57% from November 01, 2017 to April 30, 2018 following the introduction of the Afdeling Tryghedsgruppen Fund, and 0.43% from May 01, 2018. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

Trading may occur in local currency, but it is converted to base currency based on Bloomberg exchange rates as of 6pm Greenwich Mean Time each day, therefore performance is affected by currency translation. Since October 2010 base currency is converted using WM Reuters exchange rates as of 4pm Greenwich Mean Time.

The Composite name changed from The Environmental Long Only Water Composite to The Water Composite in January 2010.

The Water Composite was created January 1, 2009.

Prior to March 2015 the composite was also measured against MSCI World Index. The indices were removed to match the official marketing material and to simplify the GIPS compliant presentation.

Starting March 2015 the MSCI AC World Index performance presented was changed from gross of withholding taxes to net of withholding taxes while FTSE EO Water Technology Index performance is gross of withholding taxes given the unavailability of net of withholding taxes returns by FTSE. The amendment was applied retroactively to more accurately reflect the composite performance.



# **Important information**

#### Disclaimer

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